

# Center for Information on Security Trade Control



**CISTEC's Role and Function**  
**-Working as a Bridge among**  
**Government, Industry and Academia**

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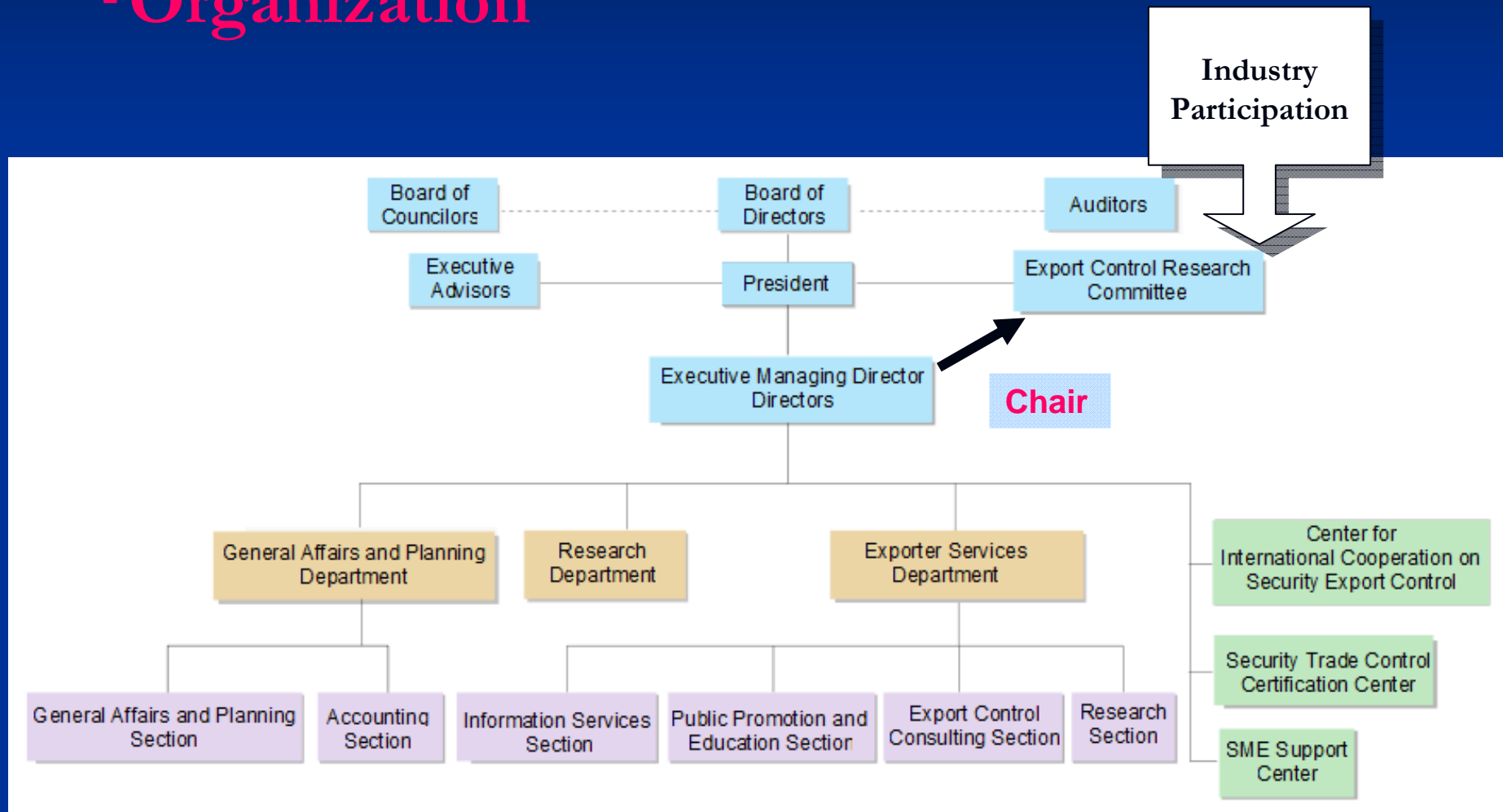
# About CISTEC

- The “ONLY” Non-Profit/Governmental Org. Specializing EXPORT CONTROL in Japan
- Founded : 1989
- Staff : Approx. 40



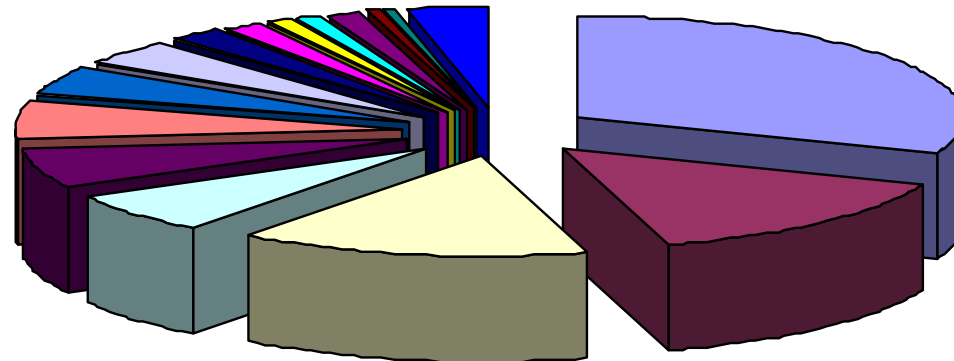
# About CISTEC (Cont.)

## Organization



# About CISTEC (Cont.)

- **Associated Members : 394 Companies (as of October 2011)**  
– “Most of Major Exporting Companies”



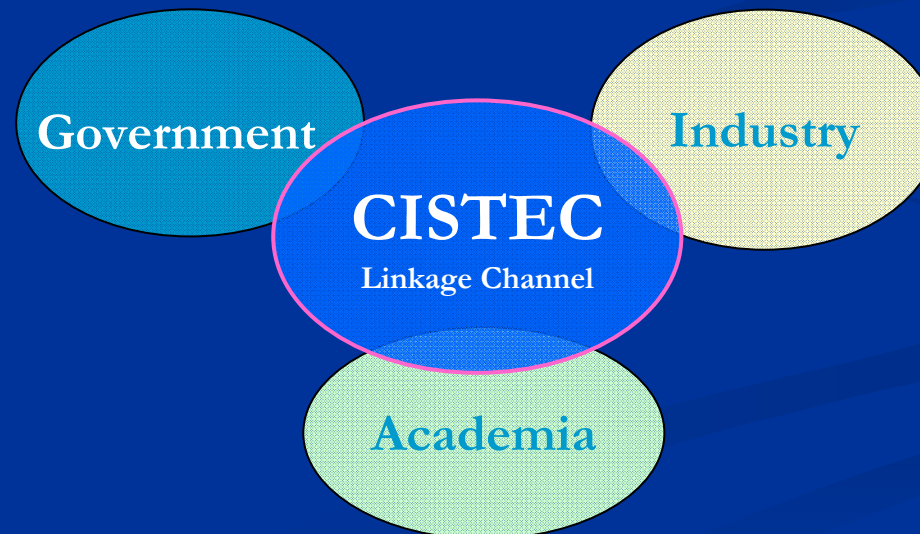
Electric Appliances	Machinery	Wholesale Trade
Information & Communication	Precision Instruments	Transportation Equipment
Chemicals	Services	Glass & Ceramics Products
Nonferrous Metals	Construction	Textiles & Apparels
Other Products	Pharmaceutical	Iron & Steel
Others		

NOTE : The Sectors are as Specified by the Securities Identification Code Committee (SICC), and the Sectors in “Others” include Transportation Equipment, Chemicals, Services, Glass & Ceramics etc.

# About CISTEC (Cont.)

## ▪ Mission “Contribution to the World Peace”

- Supporting RATIONAL and EFFECTIVE
- Serving as a LINKAGE CHANNEL among  
Industry, Government and Academia  
for the  
“SECURITY EXPORT CONTROL”



# About CISTEC (Cont.)

## ▪ **Financial Information**

**Annual Budget : 6 Million US Dollars**

- **Membership Fee from Associated Members : Approx. 35%**
- **Revenues from Publication, Database, Seminar, etc. : Approx. 50%**
- **Funds from Japanese Government Contracts : Less than 10%**

# Main Activities in CISTEC

## Managing “Export Control Research Committee”

Committee Members  
from Industries

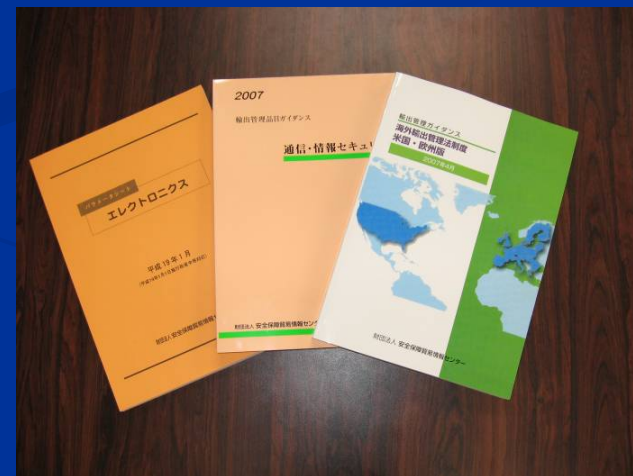


- Discussions on the Topics
- Expert Advices
- Research & Analysis

Advise

METI

Published by CISTEC



# Main Activities in CISTEC (Cont.)

## ▪ **Managing** **“Export Control Research Committee”**

### - Policy, Rules and Procedures Board

1. Export Control Policy
2. Rules and Procedures
3. International Research and Relations

Security Trade Control Guidance
Model CP Guidance
Q&A and Guidance for Practitioners
Manual for Export License Application Procedures
Manual for Technology Export License Application Procedures
Guidance on U.S. Reexport Controls

Guidance for Security Trade Control for Overseas Subsidiaries and Affiliates
Tools for Guidance of Overseas Subsidiaries and Affiliates
Practical Examples of Corporate Security Trade Control on Audit
Practical Examples of Corporate Security Trade Control on Awareness Raising and Training
Overview of Japan's Export Controls

# Main Activities in CISTEC (Cont.)

## ▪ **Managing “Export Control Research Committee”**

### - Goods and Materials Board

1. Dual-use Equipment for WMD
2. Advanced Materials
3. Industrial Machinery
4. Electronics
5. Information Technologies
6. Sensors, Lasers, Navigations & Avionics

#### “Parameter Sheets” for

- Computers
  - Communications & Information Security
  - Acoustic Sensors & Lasers
  - Advanced Materials
  - Chemical Substances
  - Miscellaneous (Non-Security Related)
- Electronics

#### Guidance on

- Computers
  - Communications & Information Security
  - Sensors, Lasers & Navigation
  - Advanced Materials
  - Chemical Substances
  - Materials Processing
- Electronics

# Main Activities in CISTEC (Cont.)

## ▪ **Researching & Analyzing**

- Global & Regional Security Export Control Related Issues
- Goods and Technologies for the “Security Export Control”
- Security Export Control Legal Systems as well as Implementations in both Japan and Abroad
- Integration of Industry’s Opinions through the Committee Activities to Provide Recommendations to the Japanese Government & Associated Industries

# Main Activities in CISTEC (Cont.)

## ▪ Offering Seminar and Training

### - Holding Seminars (FY 2010)

- Export Controls in General (25 times)
- Export Control Law and Regulations (9 times)

### - Dispatching Instructors (FY 2010)

- In-House Training (76 times)



# Main Activities in CISTEC (Cont.)

## ■ Providing Information through Online

### ■ Portal Site Service

- Online Store
- FAQ Corner
- Web Seminar
- e-Learning
- ...and more



### ■ Database Service (Fee-Based)

- Consolidated Parties List of Reference Information
- Parameter Sheet for Commodity Classification
- Japanese Export Control Law and Regulation

# Main Activities in CISTEC (Cont.)

## ▪ Offering Certification Program “Security Trade Control (STC)”

STC-Associate : 12,483 holders  
STC-Legal Expert : 147 holders  
STC-Expert : 285 holders  
(As of October 2011)



### NOTE :

- The “ONLY” Certification of Knowledge and Skills on STC
- “Good Motivation” to Generate Passion and Purpose for Qualification and Awareness both Inside and Outside of Company

# Main Activities in CISTEC (Cont.)

## ▪ Working For International Cooperation

### - Asian Export Control Seminar

Annually held in Tokyo Since October 1993 (18 times)

### - Industry Outreach Seminars in Asia (Since 2008)

India (Feb, 08), Malaysia (March. 08),  
Indonesia (Oct. '08), South Korea (Oct. '08),  
Hong Kong (Dec.'08), Vietnam (Aug. '09),  
Taiwan (Sept.'09), Indonesia (Nov.'09),  
Taiwan (Dec.'09), Thailand (Feb.'10)

### - Dispatching Speakers (Since 2008)

Taiwan (Jan. '08), Taiwan (Dec. '09),  
Vietnam (Sept.-Oct. '10), Malaysia (Oct. '10),  
Singapore (Oct. '10)



# Academia, as Our Teacher and Student

## ▪ As our **TEACHER**

- Professional Knowledge on Law,  
International Politics, Science and Technology etc.
- Objective / Neutral Opinion

## ▪ As our **STUDENT**

- “Gap” for Knowledge of Practices  
BUT International Exchange is Increasing
- “Primary Stage” of Establishing Export Control

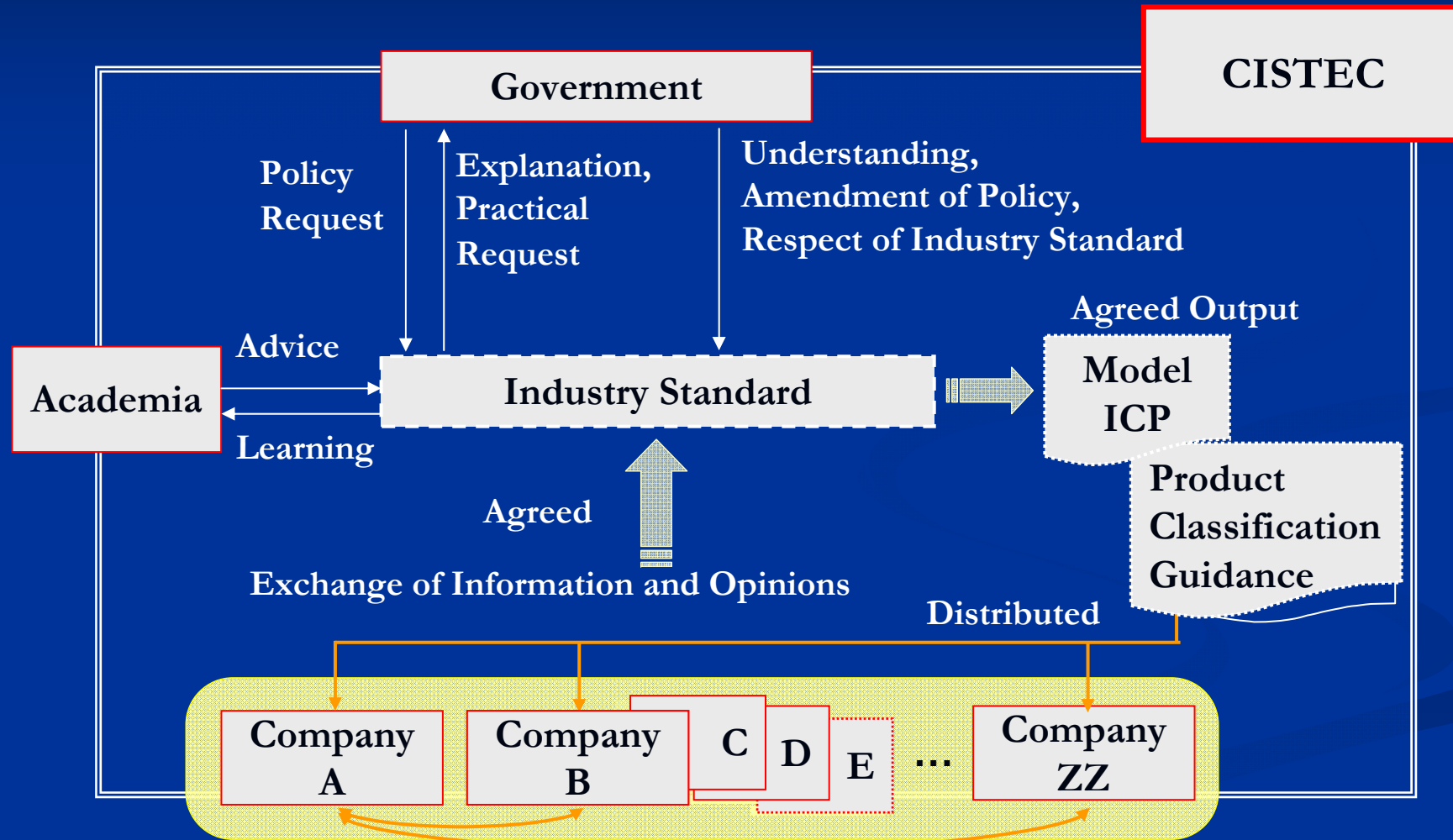
# Academia, as Our Teacher and Student (Cont.)

## ▪ University Membership Program

- Started from 2009
- Reasonable Membership Fee
- Guidance Dedicated to “University”
- Dispatch Export Control Experts
- and More...

# Working as a Bridge

## Government, Industry, and Academia



# Japan Association of International Security and Trade (JAIST)

## ▪ About

- Established in 2005 by Scholars, Businesspeople and Government Officials

## ▪ Mission

- Promoting Academic Research on STC
- Creating “Export Control Community” by Industry - Government - Academia Collaboration (CISTEC Contributes to JAIST as the Secretariat)

## ▪ Activities

- Holding Periodical Research Symposiums

# Our Challenge

## ▪ Way to Motivate

*Lack of Awareness, Resources and  
...Skills*

## - University

- ✓ **CISTEC Established “University Membership”  
with Enhanced Support in March 2009**  
22 University Members (as of October 2011)



# Our Challenge (Cont.)

## ▪ Way to Motivate

- Small Medium Sized Enterprises (SMEs)

✓ Export Control Law was Amended in April 2010

*All Exporter is Required for “Exporters Compliance Standard”*

✓ CISTEC Established “SME Support Center” in August 2010

# Our Challenge (Cont.)

## ▪ Way to Motivate

- “Senior Experts” as the Instructors

✓ CISTEC Created an “Opportunity” for Senior Export Compliance Experts as the Instructors for Universities and Research Institutions Initially, and **NOW** for Private Companies as well.

16 Senior Experts into their Second Career as the Instructors since November 2008

*... To Boost Up the Export Control Practices in Japan*

# Our Challenge (Cont.)

- **Recommendations for the “Japanese Export Control Reform”**
- **Streamlining Transaction and Reducing Burden**
  - ✓ **Changing the Export Control Numbering Structure to the “EU Standard”**
  - ✓ **Removing Controls which are Not Agreed on Regimes**
  - ✓ **Simplifying the Structure of the Export Control Legislation**

*On October 2010, the Export Control Research Committee Submitted the “Proposal” for Reviewing the Structure of the Existing Japanese Export Control Legislation to the Ministry of Economy, Trade and Industry (METI)*

## Export Controls as the First Defense for the “World Peace”



CISTEC English Home Page

<http://www.cistec.or.jp/english/index.html>